



## FINANCIAL PRESS RELEASE

**dlsi**<sup>®</sup>  
Groupe

Thursday, 30 April 2020, after market close

**Consolidated revenue for the 1<sup>st</sup> quarter of 2020: €43.3M**

**Activity difficulties**

**Increase in International activity**

**Improved recovery capacity**

After solid activity levels during the first two months that continued into early March 2020, the first effects of the health crisis began to make themselves felt. Therefore, revenue for the first quarter of 2020 dropped 16%, in line with our estimates (see press release dated 31 March 2020) and market trends.

In a situation with still no real ability to predict either the length of the crisis or the strength of the recovery, it is currently too early to determine impact on the Group's 2020 economic results.

For this reason, the Group has been increasing its actions aimed at protecting its resources and optimizing its capacity to recover. Thus, the adaptation of its organization, the use of all the government tools available to it and not paying out dividends are measures that have already been implemented.

All these actions, along with the company's solid economic fundamentals, will allow the DLSI Group to be ready quickly as soon as recovery starts.

Thanks to the strength of its teams and its close relationship with its clients, the DLSI Group is confident in its ability to overcome this crisis.

- Revenue for the first three months of the 2020 financial year was of €43.320K, compared with €51.571K as at 31 March 2019, representing a drop of 16.0%.

Consolidated revenue (€K) as at 31 March	2020	Variation	2019	Variation	2018
Q1	43 320	-16.0%	51 571	+3.8%	49 685
<b>3 months</b>	<b>43 320</b>	<b>-16.0%</b>	<b>51 571</b>	<b>+3.8%</b>	<b>49 685</b>

Revenue not audited

- International activity increased 3.8% compared with the first quarter of 2019. It represented 37% of our revenue, compared with 26.5 % for the first quarter of 2018 and 30% for the first quarter of 2019.

Revenue (€K) France & International	2020	Variation	2019	Variation	2018
<b>France</b>	<b>27 285</b>	<b>-24.5%</b>	<b>36 125</b>	<b>-1%</b>	<b>36 494</b>
<i>% of revenue</i>	63.0%		70.0%		73.5%
<b>International</b>	<b>16 035</b>	<b>+3.8%</b>	<b>15 446</b>	<b>+17.1%</b>	<b>13 191</b>
<i>% of revenue</i>	37.0%		30.0%		26.5%
<b>3 months</b>	<b>43 320</b>	<b>-16.0%</b>	<b>51 571</b>	<b>+3.8%</b>	<b>49 685</b>

- Upcoming:

Publication of revenue for the second quarter on 31 July 2020 (after market close)

#### About DLSI:

Created in 1992, the DLSI Group represents a network of over 70 agencies located throughout eastern France, from Dunkirk to Lyon, as well as in Paris, the north-west and the Provence-Alpes Côte d'Azur region. The DLSI Group also has locations in Luxembourg, Germany, Switzerland and Poland.

With a foothold in all industries, we offer all employment solutions, from indefinite-term contracts to fixed-term contracts and temporary employment.

Listed on the Euronext Growth market of Euronext Paris since 2006, the Group generated revenue of 232.2 million euros in 2019.

ISIN FR0010404368 – Ticker symbol: ALDLS

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